

1 FRANCHISOR DETAILS:

Name:

Registered Office:

Principal Place of Business:

Name under which the Franchisor carries on business in New Zealand relevant to the Franchise:

Other relevant Trade or Industry Associations of which the Franchisor is a member:

2 *Names, job descriptions, qualifications (if any) of the Franchisor's directors / executive officers / principals/proprietors:*

3 *Resume of the business experience of the Franchisor (and any related entities) and its directors / executive officers / principals including:*

3(a) *Length of experience in the type of business offered in the Franchise:*

3(b) *Length of experience in operating or offering the Franchise:*

3(c) *Length of experience in operating or offering other Franchises and a description of those Franchises:*

4 FRANCHISOR FINANCIAL INFORMATION

Please refer to Appendix "B" of this document for details.

5 *Details of any bankruptcies, receiverships, liquidations, or materially relevant debt recovery, criminal, civil or administrative proceedings which are current or have occurred, or for which judgement has been entered against the Franchisor (and any related entities) or any of its directors / executive officers / principals within the last five (5) years:*

6 SUMMARY OF THE MAIN PARTICULARS / FEATURES OF THE FRANCHISE INCLUDING:

6(a) *Nature and period of existence of the Franchise system and how it has developed:*

6(b) *Details and examples of any Trade Mark, logo, symbol, etc used to market the Franchisor's goods / services and steps taken to protect these and details of any threatened or pending litigation in relation to these:*

6(c) *Details of payments to be made by the Franchisee to the Franchisor (including the method of calculation if applicable, and the amount to be refunded by the Franchisor if the Franchisee terminates the Franchise Agreement within the cooling off period):*

6(d) *Particulars of any restrictions imposed on the Franchisee (e.g. territorial, or the offer of competing Franchises):*

6(e) *Summary of the terms and conditions for the purchase of services/goods, fixtures, property, etc from the Franchisor and the situation applying if the source of the goods/products supplied by the Franchisor fails, plus relevant comments/conditions with respect to rebates etc from suppliers:*

6(f) *The basis of Franchisor's involvement / approval for site selection:*

6(g) *Summary of the terms and conditions relating to termination, renewal, goodwill and assignment of the Franchise:*

6(h) *Summary of the main obligations of the Franchisor (including initial and ongoing training to be provided):*

7 COMPONENTS THAT MAKE UP THE FRANCHISE PURCHASE

The following is a listing of the components, with (estimated) individual costs, totalled to reflect the full outlay:

Component:	Estimated Cost:
Initial Franchise Fee	\$
Initial Promotion	\$
Training Fee	\$
Initial Stock	\$
Fixtures and Fittings	\$
Plant and Equipment	\$
Working Capital	\$
Vehicle(s)	\$
Total:	\$

A summary of those items which could be leased and (estimated) costs involved are as follows:

8 FINANCIAL REQUIREMENTS BY THE FRANCHISOR OF THE FRANCHISEE

9 FRANCHISES, FRANCHISEES AND OUTLETS:

9(a) *The following is a list of current outlets, including Franchisor owned outlets:*

Franchisee	Address / Location and phone number	Year Commenced

9(b) *The number of Franchises terminated or not renewed over the past year:*

9(c) *Details of current unresolved litigation with existing or former Franchisees:*

10 FINANCIAL PROJECTIONS

11 PREVIOUS HISTORY OF THE TERRITORY OR SITE TO BE FRANCHISED:

Franchisor Financial Data Information

(a) Franchisor Financial Data

Key Financial Data concerning [name] the franchisor, for the last two financial years, extracted from Accounts prepared in accordance with generally accepted accounting practice:

	/ /20	/ /20
<i>Current assets</i>	\$	\$
<i>Non-current tangible assets</i>	\$	\$
<i>Non-current intangible assets</i>	\$	\$
<i>Total assets</i>	\$	\$
<i>Current liabilities</i>	\$	\$
<i>Non-current liabilities</i>	\$	\$
<i>Shareholders' equity (proprietors/trust funds, if applicable)</i>	\$	\$

(b) Franchisor Solvency Certificate

We certify that there have been no significant material changes (or as the case may be) in the Franchisor's financial position since the(latest date above) and the Franchisor has reasonable grounds to believe that it will be able to pay its debts as and when they fall due and the Franchisor is solvent as at today's date.

Signed for and on behalf of **[name of Franchisor]**

Signature: _____

Dated _____

Position: _____
Director/Proprietor

Signature: _____

Position: _____
Director/Proprietor